

Title: **NEW ADB BUSINESS OPPORTUNITIES,
PROPOSED REGIONAL TECHNICAL
ASSISTANCE PROJECTS
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This report alerts U.S. firms to **US\$ 3.595 million** in new, potential procurement of consulting services under the Asian Development Bank's (ADB) technical assistance (TA) grant programs. Opportunities are reported for various ADB developing member countries in Asia and the Pacific. In 2003, U.S. firms, including many small consulting firms, succeeded in winning US\$ 31.6 million ADB-funded national technical assistance contracts out of a total ADB-financed consulting budget of US\$ 346 million.

The ADB selects a consultant for a TA grant based on its prior Expression of Interest (EOI). An EOI can be transmitted on-line through the ADB's website (www.adb.org); afterward it will be acknowledged automatically. Firms may opt to send a hardcopy follow-up EOI addressed to Mr. Robert S. Robertson, Director, Consulting Services Division, with a copy to the ADB Project Officer. The EOI should relate a firm's experience and expertise to the ADB project. It is important for a U.S. firm to emphasize similar project experience in the country or in a similar geographic area rather than present a general profile of its consulting activities. A separate EOI should be submitted for each project. The project name indicated in the EOI should exactly match that listed in the ADB Business Opportunities publication to avoid confusion.

To be considered for employment, consulting firms must register on the ADB's DACON (Data on Consulting Firms) system or, for individual consultants, on the DICON (Data on Individual Consultants) system; otherwise, their EOIs will not be accepted. DACON and DICON registration can be done on-line at www.adb.org/consulting.

ADB's DACON (<http://www.adb.org/Consulting/dacon.asp>) is a database of firms and other organizations from the ADB's member countries that are qualified to provide consulting services for ADB projects. The DACON contains information on the experience and capacity of the firms and organizations. ADB requires firms or organizations to register on the DACON so that the ADB can consider them for short-listing for a technical assistance project. The term "firm or organization" covers all sources of consultants, such as consulting firms, government agencies, public sector organizations, national and international institutions and non-government organizations.

The DICON (<http://www.adb.org/Consulting/dicon.asp>) system contains the names of persons who are citizens of ADB's member countries; are at the forefront of their respective fields; and may be practicing consultants or employees whose organizations are prepared to release them for short periods to serve ADB; or retired persons with special experience who are still active.

Firms may also send a notification copy of their EOIs to the U.S. mailing address for the U.S. Commercial Service Liaison Office to the ADB, Attention: Frank Foster, Senior Commercial Officer, PSC 500 Box 33, FPO AP 96515-1000, or to the same office at its international mailing address: 25th Floor Ayala Life-FGU Center, 6811 Ayala Avenue, Makati City, Metro Manila, Philippines 1226; Phone: (63-2) 887-1345; Fax: (63-2) 887-1164; E-mail: manila.adb.office.box@mail.doc.gov. Information about these projects are likewise available on our website at <http://www.buyusa.gov/adb>. This office works closely with the Office of the U.S. Executive Director to the ADB to increase American awareness of, and participation in, the ADB's activities.

The projects listed in this report are now being actively processed by the ADB. For more information on these projects, the name of the ADB project officer is indicated in the project brief. The U.S. Commercial Service Liaison Office is ready to provide assistance to U.S. firms upon request.

The following technical assistance projects will be listed for the first time in the November 2004 issue of the Asian Development Bank's (ADB) Business Opportunities (ADBBO). Note: The ADBBO is also available on the ADB's website <<http://www.adb.org>>.

**REGIONAL TECHNICAL ASSISTANCE PROJECT
NOVEMBER 2004**

A. Project Name : **Developing Pro-Poor Governance Capability and Knowledge**
Project No. : REG 37409-01
Executing Agency : Asian Development Bank
TA Amount : US\$875,000.00
Activity Type : Training

Objectives and Scope:

The goal and purpose of the technical assistance is for greater capacity and increased knowledge in the developing member countries (DMCs) and in ADB on how to analyze, design and implement governance initiatives that will create the enabling environment for and directly contribute to poverty reduction in DMCs with particular reference to pro-poor service delivery. It should also contribute towards strengthening ADB's governance and anticorruption policies and associated guidance.

Components/outputs of the TA include an inter-related set of outputs to promote pro-poor service delivery and build capacity and capability in DMCs and in ADB: (i) Professional Development Programs for policymakers on "Putting People First in Service Delivery and Making Services Work for Poor People" at either the regional, sub-regional levels and country levels; (ii) sharing practices in the roles of local government in promoting local economic development for the poor and marginalized people; (iii) development of the second module of the learning products for citizen report cards (through the Public Affairs Center, Bangalore, India) and continuous improvement and benchmarking for pro-poor services (to be developed in partnership with ADB Institute); and (iv) focused research, analysis and consultations that will contribute to guidance for strengthening ADB's policies with particular reference to improving ways of mainstreaming pro-poor service delivery and anti-corruption measures in ADB's sector work more effectively.

Consulting Services: Consulting services yet to be determined.

Project Processing Stage: Fact-finding Mission completed: 14 August 2004.

Recruitment of Consultants: To be determined.

Project Officer : Asha Newsum
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B. Project Name : **Regional Environmental Compliance and Enforcement Network**
Project No. : REG 38591-01
Executing Agency : Asian Development Bank
TA Amount : US\$250,000.00
Activity Type : Study

Objectives and Scope:

The objective of the regional economic technical assistance (RETA) is to promote the effective implementation of environmental laws leading to improved environment and health conditions of the poor. Its purpose is to strengthen institutional and practitioner capacity in the region to promote improved environmental compliance and enforcement; to improve citizen participation in environmental compliance and enforcement; and to share innovative solutions and best environmental enforcement and compliance practices in the region.

Consulting Services: Consulting services yet to be determined.

Project Processing Stage: Staff Review Committee (SRC) Meeting: October 2004.

Recruitment of Consultants: Requirements for consulting services to be completed during Fact-finding Mission.

Project Officer : Mark Kasman
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C. Project Name : **Greater Mekong Sub-region (GMS) Biodiversity Conservation Corridor Initiative**
Project No. : REG 38574-01
Executing Agency : Asian Development Bank
TA Amount : US\$300,000.00
Activity Type : Others

Objectives and Scope:

The strategic framework will (i) identify and prioritize terrestrial biodiversity conservation (BC) of strategic importance from biodiversity conservation as well as development perspective, (ii) review and analyze conservation and economic development policies that need to be rationalized and harmonized among GMS countries for effective and sustainable functioning of BCs, and (iii) identify an enabling governance and management arrangement for the implementation of the BC action plan.

Consulting Services: Consulting services yet to be determined.

Project Processing Stage: Beginning of Fact-finding Mission: October 2004.

Recruitment of Consultants: Requirements for consulting services to be completed during Fact-finding Mission.

Project Officer : Javed Hussain Mir
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D. Project Name : **Mekong Basin Natural Resources Initiative: Knowledge Base**
Project No. : REG 38070-01
Executing Agency : Asian Development Bank
TA Amount : US\$150,000.00
Activity Type : Study

Objectives and Scope:

The regional economic technical assistance (RETA) aims to build a knowledge base to formulate the Mekong Basin Livelihoods and Natural Resources Management Program in 2005. It will consist of a survey of studies and will provide an accessible database on the Natural Resource Management on the Mekong Basin.

Consulting Services: Consulting services yet to be determined.

Project Processing Stage: Beginning of Fact-finding Mission: October 2004.

Recruitment of Consultants: Requirements for consulting services to be completed during Fact-finding Mission.

Project Officer : Javed Hussain Mir
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E. Project Name : **Regional Tourism Development**
Project No. : REG 38063-01
Executing Agency : Asian Development Bank
TA Amount : US\$350,000.00
Activity Type : Study

Objectives and Scope:

To achieve significant momentum in regional tourism development that will eventually contribute to sustainable economic growth and reduction of poverty in the Central Asian Region. The purpose is to build a consensus among participating countries on ways and means to promote regional tourism development.

Consulting Services: 8-person months of consulting services will be required comprising expertise in tourism sector analysis, tourism planning, and regional tourism development.

Project Processing Stage: Staff Review Committee (SRC) Meeting: October 2004.

Recruitment of Consultants: Recruitment of consultants is expected to take place in January 2005.

Project Officer : Marco Gatti
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F. Project Name : **Long-Term Scenarios for Asian Growth and Trade, 2005-2020**
Project No. : REG 38583-01
Executing Agency : Asian Development Bank
TA Amount : US\$320,000.00
Activity Type : Study

Objectives and Scope:

The project will include data development and forecasting of regional trends in trade and economic growth for South, Southeast, and East Asia. Over the timeframe from 2005-2020, a variety of scenarios will be evaluated, including the impact of various regional trade agreements. The impact of alternative regional growth scenarios and commodity price trends will also be an important output. Special attention will be given to emerging regional supply networks, infrastructural constraints on regional expansion, and policies that facilitate more sustained and equitable economic growth. This project will also support the participation of local experts/academicians/policy makers in promoting dialogue on national implications of regional economic trends and regional trade agreements. Dissemination seminars in regional hub locations and high-level regional and international conferences will be held to share the results with domestic public and private stakeholders.

Consulting Services: 90 workings days of international consultant on modeling and 10 person-months of domestic consultants

Project Processing Stage: Fact-finding Mission to be scheduled.

Recruitment of Consultants: Recruitment of consultants is expected to take place on January 2005.

Project Officer : Douglas H. Brooks
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G. Project Name : **South Asia Sub-regional Economic Cooperation (SASEC) Information and Communication Technology (ICT) Development Master Plan**

Project No. : REG 37547-01
Executing Agency : Asian Development Bank
TA Amount : US\$300,000.00
Activity Type : Study

Objectives and Scope:

The objective of the technical assistance (TA) is to promote regional cooperation in ICT among SASEC countries to take advantage of critical mass and economies of scale to be attained by combining ICT infrastructure and services of SASEC countries.

Consulting Services: The TA will require 6 person-months of international consulting services engaged from a firm using the simplified technical proposal procedures based on the Quality- and Cost-based Selection (QCBS) method and in accordance with ADB's Guidelines on the Use of Consultants and 12 person-months domestic consulting services engaged on an individual basis in accordance with arrangements satisfactory to ADB. The expertise required for international consultants will be: 1. ICT sector policy specialist (3 person-months) and 2. ICT network/application specialist (3 person-months). The expertise required for domestic consultants will be: 1. ICT network specialist (3 person-months in each country) and 2. ICT application specialist (3 person-months in each country).

Project Processing Stage: Fact-finding Mission completed: 16 March 2004.

Recruitment of Consultants: It is expected that the consulting services will commence on 1 April 2005 and be completed on 30 June 2005.

Project Officer : Dong-Soo Pyo
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H. Project Name : **Greater Mekong Sub-region (GMS) Infrastructure Connections in Northern Laos**
Project No. : REG 37426-01
Executing Agency : Ministry of Communication, Transport, Post and Construction
TA Amount : US\$150,000.00
Activity Type : Others

Objectives and Scope:

The proposed small-scale technical assistance (SSTA) will undertake a study to identify (i) priority links in the transport network; and (ii) potential extensions power transmission and distribution facilities. The study area will focus on the northern region of Lao PDR and address connections to, and across, this northern region to the countries in the northern Greater Mekong Sub-region (GMS).

Consulting Services: To be determined but is expected to include international consultant with expertise in transport and power planning and economics. The consultants will be engaged as individuals by ADB in accordance with its Guidelines on the Use of Consultants and other arrangements satisfactory to ADB for the engagement of domestic consultants.

Project Processing Stage: Fact-finding Mission completed: 6 August 2004.

Recruitment of Consultants: Recruitment of consultants is expected to take place on January 2005.

Project Officer : Paul J. Vallely
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I. Project Name : **Facilitation of Cross-Border Road Transport in East and Central Asia**
Project No. : REG 38582-01
Executing Agency : Asian Development Bank
TA Amount : US\$500,000.00
Activity Type : Others

Objectives and Scope:

The objective of the proposed technical assistance (TA) is to promote greater transport cooperation in East and Central Asia. The purpose is to help finalize and implement the Multilateral Agreement on Facilitation of International Road Transport among Kazakhstan, Kyrgyz Republic, People's Republic of China, Tajikistan, and Uzbekistan. The components of the proposed TA comprise (i) support for negotiations and signing of the Agreement on Facilitation of International Road Transport, including

annexes and protocols to the Agreement; (ii) development of implementation guidelines and manuals for key cross-border transport facilitation measures; and (iii) training of government officials for implementing the Agreement. The expected outputs of the proposed TA are (i) a signed Agreement on Facilitation of International Road Transport by the PRC and Central Asian countries, (ii) the implementation guidelines and manuals for key cross-border transport facilitation measures, and (iii) strengthened capacity of relevant government officials in the PRC and Central Asian countries for effective implementation of the Agreement.

Consulting Services: Consulting services yet to be determined.

Project Processing Stage: Fact-finding Mission to be scheduled.

Recruitment of Consultants: Requirements for consulting services to be completed during Fact-finding Mission.

Project Officer : Hong Wang
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J. Project Name : **Decentralization in Social Sectors Through Managing for Development Results**
Project No. : REG 37408-01
Executing Agency : Asian Development Bank
TA Amount : US\$400,000.00
Activity Type : Study

Objectives and Scope:

The goal of the technical assistance (TA) is to strengthen the results orientation of social service sector and local government agencies at all levels of government in a gradually decentralizing environment. An associated goal is to provide a platform for exchange of experiences between sector and local government agencies within the developing member countries (DMCs) and between stakeholders of the three DMCs involved in the regional technical assistance (RETA). The purpose is to develop a methodology to facilitate sector and local government education agencies' own assessments of the implications of ongoing decentralization reforms for their existing management for results processes and to prepare management for results roadmaps, focusing on capacity building priorities arising from the country specific decentralization and management for results context.

Consulting Services : Consulting services yet to be determined.

Project Processing Stage: Fact-finding Mission to be scheduled.

Recruitment of Consultants: To be determined.

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